

ABOUT ICL

ICL is a global specialty minerals and chemicals company operating bromine, potash and phosphate mineral value chains in a unique, integrated business model. ICL extracts raw materials from well-positioned mineral assets and utilizes technology and industrial know-how to add value for customers in key agricultural and industrial markets worldwide. ICL focuses on strengthening leadership positions in all of its core value chains. It also plans to strengthen and diversify its offerings of innovative agro solutions by leveraging ICL's existing capabilities and agronomic know-how, as well as the Israeli technological ecosystem. ICL's operations are divided into four business divisions: Industrial Products (bromine value chain and complementary business); Potash; Phosphate Solutions (P₂O₅ Chain); and Innovative Agro Solutions (IAS).

COMPANY INFO (as of Nov 2019)

NYSE & TASE ticker: ICL
 MARKET CAP: \$5,700M
 BOOK VALUE: \$3,900M
 SHARES OUTSTANDING: 1,284M
 SHAREHOLDERS: Israel Corp 46%, public 54%
 CREDIT RATING: BBB-
 DIVIDEND YIELD (LTM June 2019): 4.3%
 ND/EBITDA: 1.8
 EMPLOYEES: ~11,000



44

Manufacturing plants in 13 countries worldwide



4.9M

Tonnes potash produced in 2018



#1

Producer of bromine globally with **280k** tonnes capacity



240K

Tonnes bromine compounds produced in 2018



5M

Tonnes phosphate rock produced in 2018



1.2M

Tonnes of green phosphoric acid and **290k** tonnes of white phosphoric acid produced in 2018

DNA of Leadership

#1

Globally in **bromine**

#3

Most competitive globally in **potash**

#1

Globally in **specialty phosphates**

#1

Globally in **phosphorus-based flame retardants**

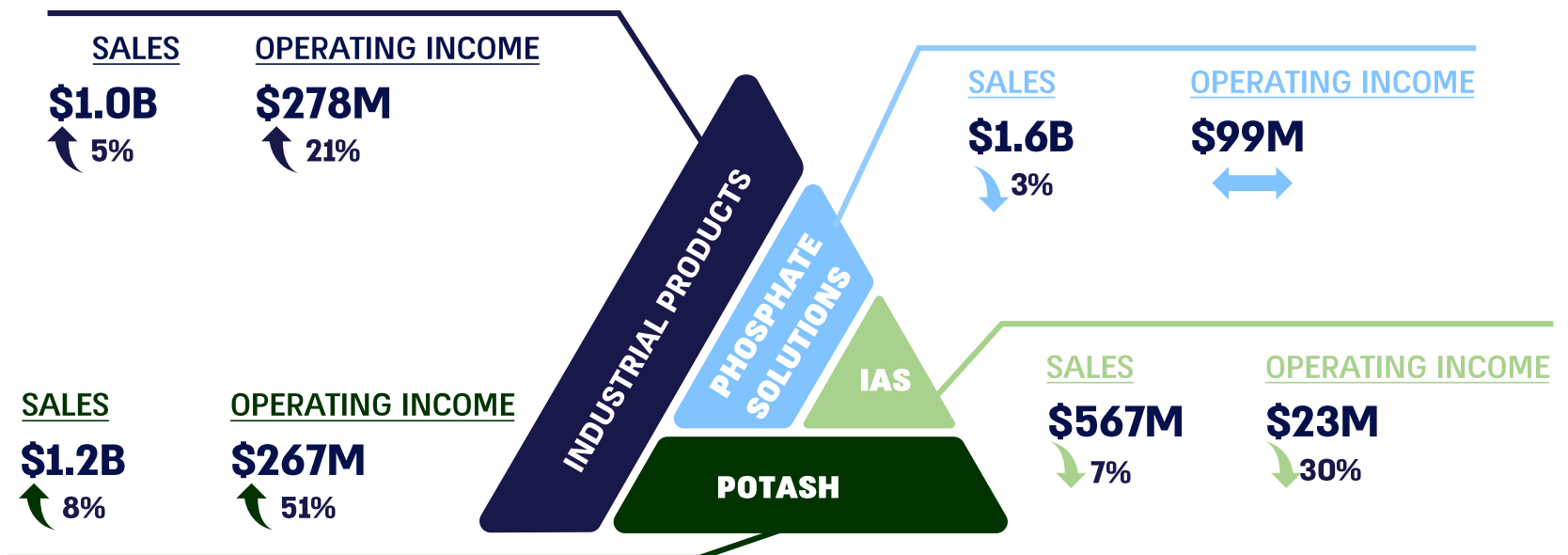
#1

In Western Europe in **compound PK fertilizers**

#1

Globally in **soluble phosphate-based fertilizers**

YTD Division Performance



Contact Information

Millennium Tower, 23 Aranha St.
 P.O.B 20245
 Tel Aviv 6120201
 Israel

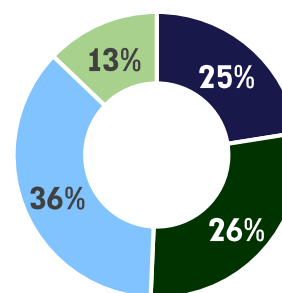
HEAD OF INVESTOR RELATIONS:
 Ms. Limor Gruber
 +972-3-684-4471
 Limor.Gruber@icl-group.com

Visit us at
www.icl-group.com

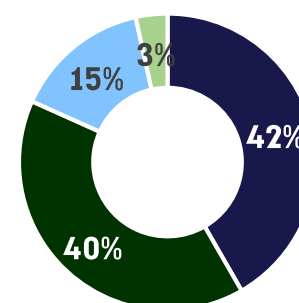
Financial Highlights

\$ millions	FY	FY	1-9	1-9
	2017	2018	2018	2019
Sales	5,418	5,556	4,146	4,165
Adj. Operating income	530	750	539	672
Adj. EBITDA	928	1,160	842	997
Adj. EPS (\$/share)	0.25	0.37	0.28	0.34
Operating cash flow	847	620	396	780
CapEx (PP&E)	457	572	393	419

Segment Sales Distribution YTD 2019



Segment Profit Distribution YTD 2019



■ Industrial Products ■ Potash ■ Phosphate Solutions ■ IAS

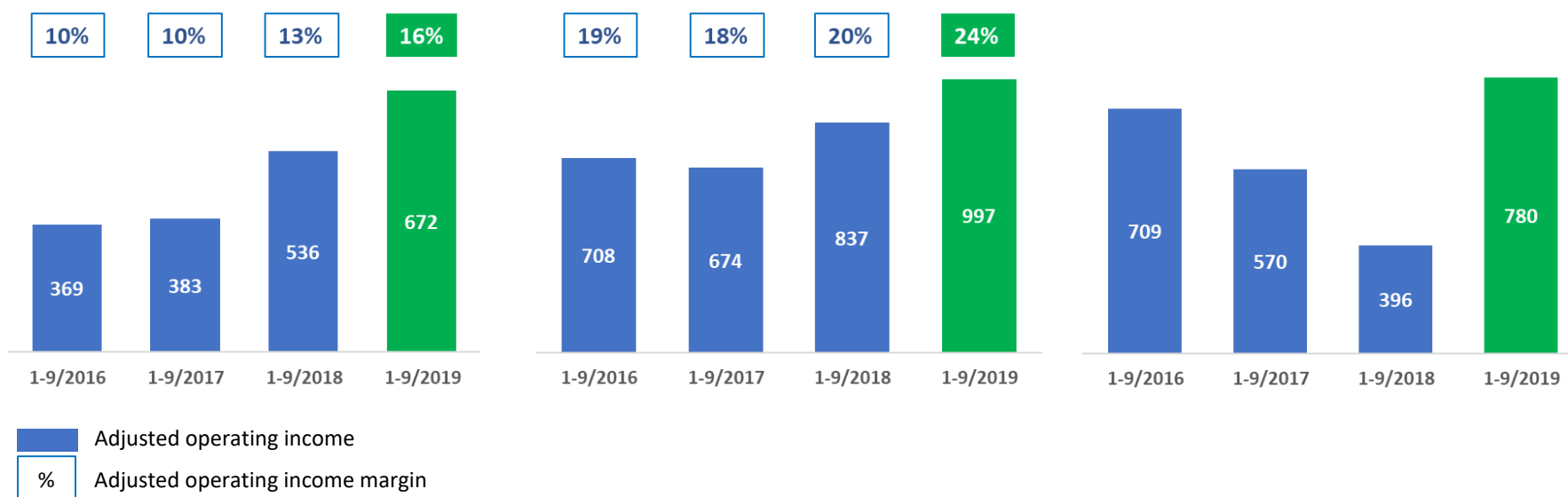
Growth trend in Most Main Operational Parameters – YTD View

\$ millions

Adjusted operating income excluding divested businesses⁽¹⁾

Adjusted EBITDA excluding divested businesses⁽¹⁾

Operating cash flow



(1) Segment sales and operating income include inter-segment activities.

(2) The difference between segment aggregate sales and operating profit to the consolidated figures derives from unallocated expenses, eliminations and other activities

(3) The "Financial Highlights" table above contains non-GAAP financial measures. See reconciliation tables in the 2018 20-F and the Q1 2019 6-K

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